

## Made in the Mid-Willamette Valley: Group 6 Communications

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Company Name: Group Six Communications

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Business Description:

**Commercial Services:** Salem's only truly local owned and operated telephone company providing telephone service, long distance, internet, co-location services and a host of other products for businesses of all sizes.

**Residential Multi-Tenant Services (RMTS):** Specialists in the multi-dwelling application such as apartments, condo associations, RV parks and manufactured home communities. We provide TV, internet, and telephone service designed to meet the specific needs of the tenants.

Employees: More than 10

**Business History:** Group Six Communications was formed in 2006 in Salem. The commercial division was launched in 2007, serving customers in both Oregon and Washington, and our first invoices went out the door Sept. 15, 2007. In November 2007, our first RMTS invoices were mailed, officially launching this exciting addition to our business model. 2008 and 2009 were all about growing our business, strengthening our infrastructure and nurturing customer relationships. In 2010, Group Six became certified to operate in Idaho. We look forward to providing customers with the opportunity to consolidate all their telecommunications needs with one provider, one easy-to-read bill, one excellent customer service department.

**What is the biggest advantage of doing business in the Mid-Willamette Valley:** Most of our employees were born and raised in the Willamette Valley. It is very rewarding to earn and spend our dollars here, where our roots lie so deep.

**Essential Business Philosophy:** Our company goals can be summarized into three basic concepts. Provide a quality product at a fair price and an accurate bill. Provide outstanding customer service. Belong to the communities we serve.

**Best Way to Stay Competitive:** Providing "above and beyond" customer service is the best way, in any economy, to stay competitive. Regardless of price, a customer wants, needs and demands quality customer service, as they should. Our goal is to exceed expectations on a daily basis.

SEDCOR, the lead economic development agency for Marion and Polk counties, is pleased to offer you a glimpse of the multitude of products and services being manufactured and provided by local area companies. SEDCOR's membership is composed of more than 500 business and community leaders who support our mission to enhance and diversify the economy of the Mid-Willamette Valley.

Company Affiliations: Salem Area Chamber of Commerce, Keizer Chamber of Commerce, Dallas Chamber of Commerce, Woodburn Chamber of Commerce, Albany Chamber of Commerce, Eugene Chamber of Commerce, Springfield Chamber of Commerce, SEDCOR, ORLA and ORCA.

For additional information contact SEDCOR at 503-584-7303 or email [sappleby@sedcor.com](mailto:sappleby@sedcor.com).