

Made in the Mid-Willamette Valley: Compass Group USA/Canteen Vending Services

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Company name: Compass Group USA, Inc. dba Canteen Vending Services

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http://www.bvffusion2.com/media/bvf2_demo_video.aspx

Business description: Canteen Vending Services is the most recognized name in vending and serves clients in vending, dining and office coffee service locations.

Employees: 428,000 associates worldwide

Business specialities: Food, vending and office coffee services

Business history: As British-based Compass Group PLC dates back to 1941 — with the foundation of 'Factory Canteens Ltd' in England — it's rather amusing to note that Compass Group's beginning in the U.S. began with the acquisition of another canteen, Canteen Corporation, located in Spartanburg, S.C. with \$1 billion in revenues during this time. The following year, Compass Group relocated its headquarters to Charlotte, N.C. At that time, we were awarded the largest business and industry account in the U.S. foodservice market, providing IBM's 100,000 employees with food and vending. That same year, we acquired FLIK International, a \$56 million contract company based in the New York area.

And that was just the first two years.

Essential business philosophy: To be a world-class provider of contract food service and support services, renowned for our great people, our great service and our great results.

Everyone in Compass Group is committed to consistently delivering superior service in the most efficient way, for the shared benefit of our customers, shareholders and associates.

1. Safety, health and environment first — never compromise on the health and safety of our customers and our people, and to manage responsibly the impact that our business has on the environment.

2. Delivering for clients and consumers — earn the continued loyalty of our customers by consistently demonstrating why we are the first choice for quality, service, value and



Special to the Statesman Journal
Canteen Vending Services is the most recognized name in vending.

SEDCOR, the lead economic development agency for Marion and Polk counties, is pleased to offer you a glimpse of the multitude of products and services being manufactured and provided by local area companies. SEDCOR's membership is composed of more than 500 business and community leaders who support our mission to enhance and diversify the economy of the Mid-Willamette Valley.

innovation.

3. Developing our people and valuing diversity — recognize the diversity and contribution of our people. We create a work environment that is challenging and provides the opportunities and support for everyone to develop, learn and succeed.

4. Profitable growth — deliver shareholder value through disciplined, sustainable growth, underpinned by strong governance, that contributes to and leverages the benefits of our global scale.

5. Constant focus on performance and efficiency — deliver the highest quality and performance, while relentlessly driving to be the lowest cost, most efficient provider.

What trends do you see happening in your industry: Healthy options including organic, gluten-free and vegan choices. More of our customers are seeking healthier choices for their vending, both in the workplace and in schools and colleges. Canteen has the solutions.

Company affiliations: Canteen, Bon Appétit Management Company, Morrison, Crothall Services Group, Chartwells, Thompson Hospitality, Flik, Levy Restaurants, Wolfgang Puck, Restaurant Associates, Food Works, Eurest Services

Acquisitions: Professional Services and Medi-Dyn; KIMCO Corporation (Since changed name to Eurest Services; SSC Service Solutions. In 2011, Canteen acquired Coffee Distributing Corp, the largest Office Coffee Service company on the East Coast.

Major clients: Include Walmart Stores; ExxonMobil; Chevron; ConocoPhillips; Fannie Mae; General Electric; and Berkshire Hathaway.

For additional information contact SEDCOR at (503 -584-7303 or email sappleby@sedcor.com.