

Made in the Mid-Willamette Valley: Eagle Tanks Incorporated

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Company name: Eagle Tanks, Inc.

Contact: Mitch Schmidtke, President

Address: 9055 Porter Way SE Aumsville, OR 97325

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Business description: Manufacturer of single- and double-wall steel above ground tanks for the storage of flammable and combustible liquids. Product line consists of shop fabricated steel tanks that are sold separately or as a turnkey fuel system.

Employees: 10

Business specialties: We specialize in single- and double-wall fuel systems in capacities of 12,000 gallons up to 30,000 gallons. Our products are listed with Underwriters Laboratories, Inc. UL-142 Steel Aboveground Tanks for Flammable and Combustible Liquids, a nationally recognized standard for tank construction.

Business history: The business formerly known as Wel-Built Fabricators, Inc., was purchased by Eagle Tanks, Inc. in 2006. The original company started production in 1991, building tanks for the agricultural and vehicle service industries. The company expanded into new markets in 2007. The company grew out of its previous factory and expanded its operations in 2008 into a new facility offering expanded capacity and capabilities to build larger tanks. The company manufactures tanks for farms, ranches, construction, mining, alternative fuel production, equipment dealers, vehicle service centers, industrial applications as well as tanks for local, state and government agencies.

Eagle Tanks is a Veteran Owned Business (VOB). Owner Mitch Schmidtke is an U.S. Army Reserve Officer with over 21 years of service with the current rank of Lieutenant Colonel. He has served combat tours in both Afghanistan and Iraq.

What is biggest advantage of doing business in the Mid-Willamette Valley: Excellent connection to raw materials and transportation networks, coupled with an outstanding quality of life.

Essential business philosophy: Build an organization focused on continuously improving the overall quality of its processes, products, and service, based on participation from all the



Special to the Statesman Journal

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SEDCOR, the lead economic development agency for Marion and Polk counties, is pleased to offer you a glimpse of the multitude of products and services being manufactured and provided by local area companies. SEDCOR's membership is composed of more than 500 business and community leaders who support our mission to enhance and diversify the economy of the Mid-Willamette Valley.

members of the organization aimed at long term success and well being.

Best way to stay competitive: If you are not continuously improving, someone else will.

What is most challenging in work: Maintaining consistency while in an economic depression.

Best business decision: Relocating the company to a new facility in order to expand capacity and capability.

Toughest business decision: Lay off 60 percent of our employees in 2008 with the economic downturn.

What trends do you see happening in your industry: Increasing compliance requirements with welding operations.

Major clients: Bonneville Power Agency Department of Energy, Rain for Rent, Northwest Pump and Equipment, SeQuential Biodiesel, Kennec Inc., Sierra Cascade Nursery, Oak Lane Farms, Marc Nelson Oil Products, Jackson Oil, Inc, Twin Rivers Dairy, U.S. Air Force, Woodburn Nursery, C & K Petroleum Equipment Co., Carson Oil, Mascott Equipment, Golden Valley Farms, Inc., The Jerry Brown Company Inc., Pendleton Grain Growers Inc., Shop Equipment Inc., Western Oilfields Supply Company, U.S. Fish and Wildlife Service, and the U.S. Forest Service.

For additional information contact SEDCOR at 503-584-7303 or email sappleby@sedcor.com.