

# Made in the Mid-Willamette Valley: Rich Duncan Construction

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Company Name: Rich Duncan Construction

Contact: Rich Duncan

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Website: [www.richduncanconstruction.com](http://www.richduncanconstruction.com)

Business Description: Commercial General Contractor

Employees: 10

**Business Specialties:** Full-Service Building Construction, Remodel, Renovation, and Ground up Projects. Rich Duncan Construction brings together the right team of professionals with a can do attitude to get the job completed on time and on budget.

**Business History:** With over 20 years of experience in all facets of construction Rich Duncan started his company 2002. Today the company serves as many as 50 clients a year. We have built the reputation "Providing Outstanding Performance in the Construction Industry."

**What is biggest advantage of doing business in the Mid-Willamette Valley:** With the sense of community — buy local. The Mid-Willamette Valley provides a great atmosphere for our company and our employees. The vast mix of businesses and their construction needs fits our service well.

**Essential Business Philosophy:** On the big picture, having a company that provides outstanding service in all areas of business from employees and their families, the subcontractors and material suppliers, to the community we live, work and play in is goal one. With our clients, we become a team member for the success of their business; our clients become friends and long-term business associates who we continue to do business with.

**Best Way to Stay Competitive:** Outstanding employees create outstanding teams. Education and training of our employees. Continually transferring knowledge from the masters in the trade to the new and up-and-coming within the company. Provide outstanding service — we do what we say we are going to do when we say we are going to do it!

**What is most Challenging in Work:** Doing what we do best without getting distracted by negative influences in business. Always having to teach others the "can-do" vision. In today's new economy many talk about the barriers in business and we look to overcome them.



**Special to the Statesman Journal**  
Rich Duncan Construction is a commercial general contractor.

SEDCOR, the lead economic development agency for Marion and Polk counties, is pleased to offer you a glimpse of the multitude of products and services being manufactured and provided by local area companies. SEDCOR's membership is composed of more than 500 business and community leaders who support our mission to enhance and diversify the economy of the Mid-Willamette Valley.

Best Business Decision: Getting involved with the area's chambers of commerce and joining like-minded progressive groups such as SEDCOR. Giving back to our community in time and service.

Toughest Business Decision: When to expand and when to hold back. We are consistently shown opportunities that sometimes are a challenge to evaluate what the long-term effect they will have on the company and the service we strive to provide to our clients and employees.

What Trends do you see Happening in your Industry: We are American made! The craftsman in construction and the industry is consistently changing, but the skilled tradesman will always be vital to our way of life. The markets are always going up or down in the economy, but a company built on service will always be in demand.

Company Affiliations: SEDCOR, SEDCOR Construction Alliance, Salem Area and Keizer chambers of commerce, Home Builders Association and American Institute of Constructors.

Major Clients: Pepsi Cola, McDonald's Corp., Great Harvest Bread Co., Blue Star Gas, Industrial Welding, FAA, GSA, Red Cross, Oktoberfest Foundation, Equitable Center, LLC., Spirit Mountain and Mission Medical.

For additional information contact SEDCOR at (503) 584-7303 or email [sappleby@sedcor.com](mailto:sappleby@sedcor.com).