

Made in the Mid-Willamette Valley: Turner Lumber DBA: Action Pallet

September 4, 2011

Company name: Turner Lumber DBA: Action Pallet

Contact: Katy Lucas / Rod Lucas

Address: 5190 Chicago St. Turner, OR 97392

Phone: 503-743-4148

Website: Coming soon!

Business description: Custom wood milling and drying services. Pallet division buys and sells used and new pallets.

Employees: 18

Business specialties: Custom pallet services, kiln drying and heat treating wood.

Business history: Virgil and Rod Lucas, father and son, have been in the lumber business since 1966. Turner Lumber was started in September 2010.

Biggest advantage of doing business in the Mid-Willamette Valley: The central location. There also is a great skilled work force and good customer base.

Essential business philosophy: We strive to put out a good product at a fair price. Customer care is our top priority.

What is most challenging in work?: The most challenging part about this business is the uncertainty of the market.

Best business decision: After buying the mill facility in Turner, we spent a lot of time and money resurrecting the existing kiln for lumber and pallet services.

Toughest business decision: Our toughest business decision was also our best business decision. Spending the money to get the kiln running was difficult because at the time we were not positive the market conditions would support this decision financially.

What industry trends do you see?: More and more, wood products and pallets have to be heat treated to kill bugs, especially in products that are imported or used in the food industry. In the pallet industry, people are more inclined to use used pallets because they are cheaper and a more green way of doing business.

Company affiliations: Action Wood Products in Turner and Elk Creek Forest Products in



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For additional information, contact SEDCOR at 503-584-7303 or email sappleby@sedcor.com.